

AVIS[®]



ABEC 3 5 7



2018 Marketing Actions Social Media

Marketing Actions

Actions

We participated in our School's Christmas Bazaar where we raised our capital by selling merchandise and informed the public about our work.



We created **merchandise** from the first week of the project and successfully sold out most of our products.





In the festival Autokinisi, model cars from numerous famous Companies were shown. Members of our team were at this exhibition, since we knew that many important employees would also be present.



We visited several headquarters of companies in order to show our work with our taylor- made presentations for each possible sponsor.



Why we did it

- i. Talk with people that would like to sponsor us from the first hand
- ii. Inform peers, teachers and parents. These people could have a relative who works at a company who might be interested in sponsoring us
- iii. Show possible sponsors that we will advertise them in the future at similar (as we did with Avis by that actions time) and that would give them greater motive
- i. Make our brand more popular with merchandise and hence add validity to our work
- ii. The audience would not forget us
- iii. Possible Sponsors could see that their brand will be greatly promoted by agreeing on a sponsorship pack with privileges like appearing on merchandise
- i. Opportunity to talk to employees of prestigious car companies about our work.
- ii. Get the necessary information to communicate with them in the future for a possible Sponsorship
- iii. Show our passion and that we are truly interested in this field to the audience
- i. It is easier to talk a possible sponsor into investing on us
- ii. In an interpersonal discussion we are able to answer all the questions and hence a possible sponsor can entrust us
- iii. Create a stronger bond with sponsor

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Social Media

Nowadays nearly everyone uses Social Media on a regular basis. That is why we started our own business pages in Facebook, Twitter and Instagram in order to inform users about the Competition, the team etc.; and that costs us exactly $0 \in$.



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Reasons for choosing this platform:

- Most popular platform nowadays especially among young adults
- The "story" feature enables the audience to get a sneak peak of our daily actions and are available for 24 hours
- The "highlight" feature saves the "stories" and renders them permanently available on our page
- Allows communication with audience and opportunity to listen to feedback

live broadcast

our "highlights"

Option to broadcast live





Reasons for choosing this platform:

- > Very popular especially among youngsters.
- Very frequently uploaded posts in order to familiarize audience with the team
- Option to upload both photos and videos in High Definition
- Allows communication with audience and opportunity to listen to feedback









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Social Media



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facebook



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- Via our social media profiles we were continuously promoting our website.
- Vice versa, via our website we redirected our viewers to our social media, especially with the feature that displays our Instagram feed directly on our site.



Instagram feed

website





